Job Description:

AdWEAR + PromoSTUFF is currently looking for a Jr. Account Manager to join us.

Come Share in our Success as we grow our team!

This is a unique opportunity in a growing industry.

Imagine working for a sector leader where excellence in customer service, outstanding products and a legacy of creativity is the standard. As one of Canada's best sources for custom imprinted promotional products and eStores, we place a high value on establishing a workplace where people are challenged and respected every day.

Visit www.adwear.ca to learn more about us.

Our environment is fast-paced and results driven. Our team is energetic, intelligent, hard-working and eager to use their talents to achieve excellence in all they do. Working closely with everyone in our workplace.

Rewards we offer you:

- A full-time permanent opportunity
- A healthy balance between life and work
- Competitive annual compensation
- Compensation structure is based on hourly rate + Commissions
- Opportunity for advancement
- Great work environment and convenient office location, close to transit and highway
- Full medical, dental, drug and travel insurance benefits
- Training and development- take your skills to the next level
- Employee discounts

What you get to do (Job Description):

As Jr. Account Manager, you'll be an integral part of the sales ecosystem—supporting client relationships, managing operations, and enhancing service quality.

Your duties will include:

- Develop and manage a pipeline of prospective customers.
- Qualify prospects and uncover their promotional marketing and branded merchandise needs.
- Prepare customized product solutions based on client objectives and budgets.
- Track sales opportunities and follow-ups through to completion.
- Work toward developing and managing an independent portfolio of customers.
- Handling incoming sales inquiries and presentations
- Preparing sales orders and purchase orders
- Liaising with suppliers to source, quote, and purchase products
- Participating in special projects and industry events

Job Type: Full-time, Hybrid

Send resumes to careers@adwear.ca